



# BENEFITS OF TALENT PIPELINING

This research and networking based approach creates a ready pool of warm candidates for both the shorter and longer term. Versus standard recruitment methods it is better because...

The strategic agenda is put at the centre of the talent process



It eliminates the risk of a leadership vacuum

It fully capitalises on business strengths and mitigates weaknesses



Candidates fit in better culturally

Leadership transition is planned and smoothly organised



Job offer acceptance rate is higher

...CRUCIALLY IT GENERATES OUTSTANDING ROI



Multiple appointments at a reduced cost per hire



Once a vacancy arises, time to fill is rapid



The best talent is identified ahead of need

FIND OUT MORE AT  
[www.collingwoodsearch.co.uk](http://www.collingwoodsearch.co.uk)